



Career Options

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For Predict Success

Compared to: Salesperson for Information Services #HA-651

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Welcome to the Harrison Career Navigator! The Harrison Career Navigator is a valuable tool for starting, changing, or developing your career. It measures 175 factors including your task preferences, motivations, work environment preferences, interests, and interpersonal preferences. The system compares your preferences to 649 careers and determine your most enjoyable careers. Please note this is not an assessment of your education, experience, or ability to perform specific tasks. You will need to consider these things separately.

The careers are listed in order of your enjoyment. The enjoyment scores are to the left of each career. The highest possible enjoyment score is 100 and a score of 80 or greater indicates the career is probably a good match for your preferences and it is worth exploring that career further. You should not necessarily decide on the career with the highest score because you also need to review the job descriptions, reflect on the educational requirements, consider availability in your area and review other details about that career.

Our research has shown that people who enjoy at least 75% of their job are much more likely to succeed in that job. Therefore, enjoying your career is not only important for your happiness, it is also important for your success.

A career decision is one of the most important decisions of your life. Therefore, it is important to take your time and explore the valuable information you can obtain from the Harrison Career Guide system. You can also look up the careers on the web or find a career counselor or school counselor to provide you with more information about that career. You could also contact professional organizations related to the career or call employers who advertise for openings related to this career. For further information about salaries, availability, training and career descriptions, use an internet search engine to discover more careers in your country. For example, you can find the United States government publication of the Occupational Outlook Handbook online at <http://www.bls.gov/ooh> or you can explore the home site on <http://www.bls.gov>. You can also find the Occupational Outlook Handbook at your local library.

The questionnaire includes a technological 'consistency detector' that indicates the reliability of results by analyzing the consistency of the answers on the questionnaire. Andrew's consistency score is 96 which indicates that Andrew is 99.2% consistent in answering the questionnaire. This indicates a high likelihood that Andrew was truthful, accurately self-aware, and able to concentrate on the questionnaire.

Disclaimer: This information is intended to be used as a general guide to explore your career. Career decisions should be based on local information and your own self-reflection. Harrison Assessments Int'l, and its associated companies do NOT accept any liability of any kind including negligence related to the accuracy or the use of this information.

Displays careers that could require a Doctorate degree

Careers which have a high enjoyment percentage and suitability

- (82.3%) **Clinical Psychologist:** Identify psychological, emotional or behavioral issues and diagnose disorders, using information obtained from interviews, tests, records and reference materials. Develop and implement individual treatment plans, specifying type, frequency, intensity and duration of therapy. Interact with clients to assist them in gaining insight, defining goals and planning action to achieve effective personal, social, educational and vocational development and adjustment. Write reports on clients and maintain required paperwork.

Careers which have a reasonable enjoyment percentage and suitability

- (79.7%) **Counseling Psychologist:** Analyze data such as interview notes, test results, and reference manuals to identify symptoms and to diagnose the nature of clients' problems. Provide individual or group counseling services to assist individuals in achieving more effective personal, social, educational and vocational development and adjustment. Evaluate the results of counseling methods to determine the reliability and validity of treatments. Develop therapeutic and treatment plans based on clients' interests, abilities and needs.
- (75.2%) **Marriage Counselor:** Ask questions that will help clients identify their feelings and understand their behaviors and interactions. Counsel clients on concerns, such as unsatisfactory relationships, divorce and separation, implications for children of the relationship. Encourage couples to develop and use skills and strategies for confronting their problems in a constructive manner. Maintain case files that include activities, progress notes, evaluations and recommendations.

Careers which have a moderate enjoyment percentage and suitability

- (69.6%) **Industrial-Organizational Psychologist:** Develop personnel policies, instruments and programs for the selection, placement, training and development, and evaluation of employees. Conduct organizational analysis and programs for organizational development. Conduct research studies on leadership, supervision, morale, motivation and worker productivity. Develop interview techniques, rating scales and psychological tests to assess skills, abilities and interests as aids in selection, placement and promotion. Advise management in strategic changes to personnel, managerial and marketing policies, and practices to improve organizational effectiveness and efficiency.
- (67.2%) **Clergy:** Conduct religious worship and perform other spiritual functions associated with beliefs and practices of religious faith or denomination. Provide spiritual and moral guidance and assistance to members. Prepare and deliver sermons or other talks. Visit people in homes, hospitals or prisons to provide them with comfort and support.

Displays careers that could require a Master's degree

Careers which have a high enjoyment percentage and suitability

- (85.5%) **Career Counselor:** Advise youth to assist them in developing their educational and vocational objectives, as well as helping them understand and overcome personal and social problems. Collect and evaluate information about youths' abilities, interests and personality characteristics, using records, tests and interviews. Compile and study occupational, educational and economic information to assist youth in making and carrying out vocational and educational objectives.

Careers which have a reasonable enjoyment percentage and suitability

- (79.8%) **Social Worker:** Counsel and aid individuals and families with problems relating to personal and family adjustments, finances, employment, food, clothing, housing or other human needs and conditions. Interview individuals to assess social and emotional capabilities, physical and mental impairments, and financial needs. Lead group counseling sessions to provide support in such areas as grief, stress or chemical dependency. Serve as liaison between student, home, school, family service agencies, child guidance clinics, courts, protective services, doctors and clergy members. Maintain case history records and prepares reports.
- (79.7%) **Counseling Psychologist:** Analyze data such as interview notes, test results, and reference manuals to identify symptoms and to diagnose the nature of clients' problems. Provide individual or group counseling services to assist individuals in achieving more effective personal, social, educational and vocational development and adjustment. Evaluate the results of counseling methods to determine the reliability and validity of treatments. Develop therapeutic and treatment plans based on clients' interests, abilities and needs.
- (77.6%) **Vocational Rehabilitation Specialist:** Develop proposals for rehabilitation programs to provide needed services, utilizing knowledge of program funding sources and government regulations. Consult with community groups and personnel from rehabilitation agencies to identify need for new or modified vocational rehabilitation programs. Collect and analyze data to define and resolve rehabilitation problems, utilizing knowledge of vocational rehabilitation theory and practice. Monitor program operations and recommend additional measures to ensure programs meet defined needs. Plan and provide training for vocational rehabilitation staff.
- (75.2%) **Marriage Counselor:** Ask questions that will help clients identify their feelings and understand their behaviors and interactions. Counsel clients on concerns, such as unsatisfactory relationships, divorce and separation, implications for children of the relationship. Encourage couples to develop and use skills and strategies for confronting their problems in a constructive manner.

Careers which have a reasonable enjoyment percentage and suitability

- Maintain case files that include activities, progress notes, evaluations and recommendations.
- (71.0%) **Social Worker-Medical Psychiatric:** Counsel clients and patients, individually and in group sessions, to assist in overcoming dependencies, adjusting to life and making changes. Interview clients, review records and confer with other professionals to evaluate mental or physical condition of client or patient. Formulate or coordinate program plan for treatment, care and rehabilitation of client or patient, based on social work experience and knowledge. Monitor, evaluate and record client progress, according to measurable goals described in treatment and care plan.

Careers which have a moderate enjoyment percentage and suitability

- (69.6%) **Industrial-Organizational Psychologist:** Develop personnel policies, instruments and programs for the selection, placement, training and development, and evaluation of employees. Conduct organizational analysis and programs for organizational development. Conduct research studies on leadership, supervision, morale, motivation and worker productivity. Develop interview techniques, rating scales and psychological tests to assess skills, abilities and interests as aids in selection, placement and promotion. Advise management in strategic changes to personnel, managerial and marketing policies, and practices to improve organizational effectiveness and efficiency.
- (67.2%) **Clergy:** Conduct religious worship and perform other spiritual functions associated with beliefs and practices of religious faith or denomination. Provide spiritual and moral guidance and assistance to members. Prepare and deliver sermons or other talks. Visit people in homes, hospitals or prisons to provide them with comfort and support.
- (67.0%) **Audio / Visual Engineer:** Create special effects, animation or other visual images using film, video, computers or other electronic tools and media, for use in products or creations, such as computer games, movies, music videos and commercials. Create two-dimensional and three-dimensional images depicting objects in motion or illustrating a process, using computer animation or modeling programs. Develop briefings, brochures, multimedia presentations, web pages, promotional products, technical illustrations and computer artwork, for use in products, technical manuals, literature, newsletters and slide shows.
- (67.0%) **Film Editor:** Organize and string together raw footage into a continuous whole. Trim film segments to specified lengths, and reassemble segments in sequences that present stories with maximum effect. Using editing equipment, edit films and videotapes to insert music, dialogue, and sound effects. Verify key numbers and time codes on materials; mark frames for beginning or ending.

Displays careers that could require a Bachelor's degree

Careers which have a high enjoyment percentage and suitability

- (87.4%) **Human Services Worker:** Assist in providing client services in a wide variety of fields, such as psychology, rehabilitation, or social work, including support for families. May assist clients in identifying and obtaining available benefits and social and community services. May assist social workers with developing, organizing and conducting programs to prevent and resolve problems relevant to substance abuse, human relationships, rehabilitation or dependent care. Keep records or prepare reports for owner or management concerning visits with clients.
- (85.5%) **Career Counselor:** Advise youth to assist them in developing their educational and vocational objectives, as well as helping them understand and overcome personal and social problems. Collect and evaluate information about youths' abilities, interests and personality characteristics, using records, tests and interviews. Compile and study occupational, educational and economic information to assist youth in making and carrying out vocational and educational objectives.
- (85.0%) **Salesperson (Retail):** Sell to the public any of a wide variety of merchandise in a retail store. Compute sales price of merchandise and prepare sales slip or sales contract. Greet customer and answer question as needed.
- (80.7%) **Salesperson (Provides Information with Minimal Persuasion):** Greet customers. Respond to customer questions. Some selling is required. A high level of efficiency is NOT required. Create friendly and positive customer interactions.

Careers which have a reasonable enjoyment percentage and suitability

- (79.8%) **Social Worker:** Counsel and aid individuals and families with problems relating to personal and family adjustments, finances, employment, food, clothing, housing or other human needs and conditions. Interview individuals to assess social and emotional capabilities, physical and mental impairments, and financial needs. Lead group counseling sessions to provide support in such areas as grief, stress or chemical dependency. Serve as liaison between student, home, school, family service agencies, child guidance clinics, courts, protective services, doctors and clergy members. Maintain case history records and prepares reports.
- (77.6%) **Vocational Rehabilitation Specialist:** Develop proposals for rehabilitation programs to provide needed services, utilizing knowledge of program funding sources and government regulations. Consult with community groups and personnel from rehabilitation agencies to identify need for new or modified vocational rehabilitation programs. Collect and analyze data to define and resolve rehabilitation problems, utilizing knowledge of vocational rehabilitation theory and practice. Monitor program operations and recommend additional measures to ensure programs meet defined needs. Plan and provide training for vocational rehabilitation staff.
- (75.5%) **Youth Worker:** Work with young people to encourage their growth and development. Select appropriate curricula or class structures for educational programs. Implement program plans. Collaborate with various others to develop ways to encourage program participation.

Careers which have a reasonable enjoyment percentage and suitability

- (75.1%) **Camera Operator - Television, Video or Film:** Operate television, video or motion picture cameras to record scenes for television broadcasts, advertising or motion pictures. Compose and frame each shot with attention to light, lenses, film, filters and camera settings to achieve specific effects. Edit video for broadcast productions, including non-linear editing. Confer with directors and other crew members to determine filming sequences and desired effects.
- (71.6%) **Sound Technician:** Install, maintain and repair sound and intercommunication systems, multiple antenna systems, closed circuit TV systems and associated apparatus. Test and repair equipment, using hand tools, soldering iron and electronic test meters. Test installation to verify proper functioning, by listening to sound and testing output. Drive sound truck.
- (71.0%) **Social Worker-Medical Psychiatric:** Counsel clients and patients, individually and in group sessions, to assist in overcoming dependencies, adjusting to life and making changes. Interview clients, review records and confer with other professionals to evaluate mental or physical condition of client or patient. Formulate or coordinate program plan for treatment, care and rehabilitation of client or patient, based on social work experience and knowledge. Monitor, evaluate and record client progress, according to measurable goals described in treatment and care plan.

Careers which have a moderate enjoyment percentage and suitability

- (69.3%) **Face-to-Face Customer Service Specialist (Efficiency Focus):** Interact with customers in a face-to-face situation. Selling is NOT required. A high level of efficiency is required. Create friendly and positive customer interactions.
- (68.2%) **Receptionist:** Receive or greet visitors, patients or clients. Answer telephone calls. This role involves minimal administrative responsibilities.
- (68.2%) **Lighting Technician:** Set up and operate lighting equipment in television and in film, liaise with the director and/or other staff to interpret their creative vision into the lighting design. Establish lighting requirements, coordinate equipment as required. Assemble all the lighting and filter equipment needed, ensure all lighting equipment is in working order and organize any necessary scaffolding and cranes. Program and operate lighting consoles.
- (67.4%) **Computer Support Specialist:** Provide technical assistance to computer users. Answer user inquiries regarding computer software or hardware operation to resolve problems. Read technical manuals, confer with users or conduct computer diagnostics to investigate and resolve problems, or to provide technical assistance and support. Install and perform minor repairs to hardware, software or peripheral equipment following design or installation specifications. Prepare evaluations of software or hardware, and recommend improvements or upgrades.
- (67.3%) **Hotel Desk Clerk:** Greet, register, and assign rooms to guests of hotels or motels, issue room keys. Post charges, such those for food, liquor, or telephone calls. Compute bills, collect payments, and make change for guests. Perform bookkeeping activities, such as balancing accounts and conducting nightly audits. Contact housekeeping or maintenance staff when guests report problems.
- (67.2%) **Clergy:** Conduct religious worship and perform other spiritual functions associated with beliefs and practices of religious faith or denomination. Provide spiritual and moral guidance and assistance to members. Prepare and deliver sermons or other talks. Visit people in homes, hospitals or prisons to provide them with comfort and support.
- (67.0%) **Audio / Visual Engineer:** Create special effects, animation or other visual images using film, video, computers or other electronic tools and media, for use in products or creations, such as computer games, movies, music videos and commercials. Create two-dimensional and three-dimensional images depicting objects in motion or illustrating a process, using computer animation or modeling programs. Develop briefings, brochures, multimedia presentations, web pages, promotional products, technical illustrations and computer artwork, for use in products, technical manuals, literature, newsletters and slide shows.
- (67.0%) **Film Editor:** Organize and string together raw footage into a continuous whole. Trim film segments to specified lengths, and reassemble segments in sequences that present stories with maximum effect. Using editing equipment, edit films and videotapes to insert music, dialogue, and sound effects. Verify key numbers and time codes on materials; mark frames for beginning or ending.
- (65.8%) **Electronic Engineering Technician:** Test or modify operational or developmental electronic machinery or electronic control equipment in industrial plants or laboratories. Set up and operate test equipment to evaluate performance under simulated operating conditions, and record results. Assemble or modify electronic systems and prototypes. Build, calibrate, maintain, troubleshoot or repair electronic instruments or testing equipment.

Displays careers that could require 2 full years of college or university

Careers which have a high enjoyment percentage and suitability

- (87.4%) **Human Services Worker:** Assist in providing client services in a wide variety of fields, such as psychology, rehabilitation, or social work, including support for families. May assist clients in identifying and obtaining available benefits and social and community services. May assist social workers with developing, organizing and conducting programs to prevent and resolve problems relevant to substance abuse, human relationships, rehabilitation or dependent care. Keep records or prepare reports for owner or management concerning visits with clients.
- (85.0%) **Salesperson (Retail):** Sell to the public any of a wide variety of merchandise in a retail store. Compute sales price of merchandise and prepare sales slip or sales contract. Greet customer and answer question as needed.
- (80.7%) **Salesperson for Pets or Animals:** Greet customer and discuss the customer's needs. Sell animals. Computes sales price and

Careers which have a high enjoyment percentage and suitability

prepare sales slip or sales contract.

- (80.7%) **Salesperson (Provides Information with Minimal Persuasion):** Greet customers. Respond to customer questions. Some selling is required. A high level of efficiency is NOT required. Create friendly and positive customer interactions.

Careers which have a reasonable enjoyment percentage and suitability

- (76.1%) **Salesperson for Electronics (Retail):** Sell electronic products such as mobile phones or tablets (other than computers). Recommend equipment to meet customer requirements, considering salable features, such as flexibility, cost, capacity and economy of operation. In some cases, provide minimal training in the use of the equipment.
- (75.5%) **Youth Worker:** Work with young people to encourage their growth and development. Select appropriate curricula or class structures for educational programs. Implement program plans. Collaborate with various others to develop ways to encourage program participation.
- (75.1%) **Camera Operator - Television, Video or Film:** Operate television, video or motion picture cameras to record scenes for television broadcasts, advertising or motion pictures. Compose and frame each shot with attention to light, lenses, film, filters and camera settings to achieve specific effects. Edit video for broadcast productions, including non-linear editing. Confer with directors and other crew members to determine filming sequences and desired effects.
- (74.2%) **Bartender:** Mix and serve drinks to patrons, directly or through waitstaff. Collect money for drinks served and balance cash receipts. Clean glasses, utensils and bar equipment, bars, work areas and tables. Stock bar with beer, wine, liquor and related supplies.
- (73.9%) **Animal Trainer:** Evaluate animals to determine their temperaments, abilities or aptitude for training. Conduct training programs in order to develop and maintain desired animal behaviors for competition, entertainment, obedience, security, riding and related areas. Cue or signal animals using knowledge of breed characteristics, training methods and rewards, performance standards and the peculiarities of each animal. Advise animal owners regarding the purchase of specific animals.
- (72.4%) **Audiovisual Technician:** Set up, or set up and operate audio, video and related electronic equipment for concerts, sports events, meetings and news conferences. Install, adjust, and operate electronic equipment to record, edit and transmit radio and television programs, motion pictures, video conferencing or multimedia presentations. Diagnose and resolve media system problems. Perform minor repairs and routine cleaning of audio and video equipment.
- (71.6%) **Sound Technician:** Install, maintain and repair sound and intercommunication systems, multiple antenna systems, closed circuit TV systems and associated apparatus. Test and repair equipment, using hand tools, soldering iron and electronic test meters. Test installation to verify proper functioning, by listening to sound and testing output. Drive sound truck.

Careers which have a moderate enjoyment percentage and suitability

- (69.3%) **Face-to-Face Customer Service Specialist (Efficiency Focus):** Interact with customers in a face-to-face situation. Selling is NOT required. A high level of efficiency is required. Create friendly and positive customer interactions.
- (68.2%) **Receptionist:** Receive or greet visitors, patients or clients. Answer telephone calls. This role involves minimal administrative responsibilities.
- (68.2%) **Lighting Technician:** Set up and operate lighting equipment in television and in film, liaise with the director and/or other staff to interpret their creative vision into the lighting design. Establish lighting requirements, coordinate equipment as required. Assemble all the lighting and filter equipment needed, ensure all lighting equipment is in working order and organize any necessary scaffolding and cranes. Program and operate lighting consoles.
- (67.4%) **Computer Support Specialist:** Provide technical assistance to computer users. Answer user inquiries regarding computer software or hardware operation to resolve problems. Read technical manuals, confer with users or conduct computer diagnostics to investigate and resolve problems, or to provide technical assistance and support. Install and perform minor repairs to hardware, software or peripheral equipment following design or installation specifications. Prepare evaluations of software or hardware, and recommend improvements or upgrades.
- (67.3%) **Hotel Desk Clerk:** Greet, register, and assign rooms to guests of hotels or motels, issue room keys. Post charges, such those for food, liquor, or telephone calls. Compute bills, collect payments, and make change for guests. Perform bookkeeping activities, such as balancing accounts and conducting nightly audits. Contact housekeeping or maintenance staff when guests report problems.
- (67.0%) **Film Editor:** Organize and string together raw footage into a continuous whole. Trim film segments to specified lengths, and reassemble segments in sequences that present stories with maximum effect. Using editing equipment, edit films and videotapes to insert music, dialogue, and sound effects. Verify key numbers and time codes on materials; mark frames for beginning or ending.
- (65.5%) **PCB Wiring Engineer:** Map out PCB (Printed Circuit Board) circuits. Draft PCB circuit diagram. Electromagnetic interference inspection. Plan PCB testing. Resolve circuit problems.
- (65.4%) **Electronic Drafter:** Draw wiring diagrams, circuit board assembly diagrams, schematics and layout drawings used for manufacture, installation and repair of electronic equipment. Consult with engineers to discuss and interpret design concepts, and determine requirements of detailed working drawings. Draft detail and assembly drawings of design components. Examine electronic schematics and supporting documents to develop, compute and verify specifications for drafting data.

Displays careers that could require trade school or an apprenticeship

Careers which have a high enjoyment percentage and suitability

- (85.0%) **Salesperson (Retail):** Sell to the public any of a wide variety of merchandise in a retail store. Compute sales price of merchandise and prepare sales slip or sales contract. Greet customer and answer question as needed.
- (80.7%) **Salesperson for Pets or Animals:** Greet customer and discuss the customer's needs. Sell animals. Computes sales price and prepare sales slip or sales contract.
- (80.7%) **Salesperson (Provides Information with Minimal Persuasion):** Greet customers. Respond to customer questions. Some selling is required. A high level of efficiency is NOT required. Create friendly and positive customer interactions.

Careers which have a reasonable enjoyment percentage and suitability

- (76.1%) **Salesperson for Electronics (Retail):** Sell electronic products such as mobile phones or tablets (other than computers). Recommend equipment to meet customer requirements, considering salable features, such as flexibility, cost, capacity and economy of operation. In some cases, provide minimal training in the use of the equipment.
- (75.5%) **Youth Worker:** Work with young people to encourage their growth and development. Select appropriate curricula or class structures for educational programs. Implement program plans. Collaborate with various others to develop ways to encourage program participation.
- (75.1%) **Camera Operator - Television, Video or Film:** Operate television, video or motion picture cameras to record scenes for television broadcasts, advertising or motion pictures. Compose and frame each shot with attention to light, lenses, film, filters and camera settings to achieve specific effects. Edit video for broadcast productions, including non-linear editing. Confer with directors and other crew members to determine filming sequences and desired effects.
- (74.2%) **Bartender:** Mix and serve drinks to patrons, directly or through waitstaff. Collect money for drinks served and balance cash receipts. Clean glasses, utensils and bar equipment, bars, work areas and tables. Stock bar with beer, wine, liquor and related supplies.
- (73.9%) **Animal Trainer:** Evaluate animals to determine their temperaments, abilities or aptitude for training. Conduct training programs in order to develop and maintain desired animal behaviors for competition, entertainment, obedience, security, riding and related areas. Cue or signal animals using knowledge of breed characteristics, training methods and rewards, performance standards and the peculiarities of each animal. Advise animal owners regarding the purchase of specific animals.
- (72.4%) **Audiovisual Technician:** Set up, or set up and operate audio, video and related electronic equipment for concerts, sports events, meetings and news conferences. Install, adjust, and operate electronic equipment to record, edit and transmit radio and television programs, motion pictures, video conferencing or multimedia presentations. Diagnose and resolve media system problems. Perform minor repairs and routine cleaning of audio and video equipment.
- (71.6%) **Sound Technician:** Install, maintain and repair sound and intercommunication systems, multiple antenna systems, closed circuit TV systems and associated apparatus. Test and repair equipment, using hand tools, soldering iron and electronic test meters. Test installation to verify proper functioning, by listening to sound and testing output. Drive sound truck.

Careers which have a moderate enjoyment percentage and suitability

- (69.3%) **Face-to-Face Customer Service Specialist (Efficiency Focus):** Interact with customers in a face-to-face situation. Selling is NOT required. A high level of efficiency is required. Create friendly and positive customer interactions.
- (68.2%) **Receptionist:** Receive or greet visitors, patients or clients. Answer telephone calls. This role involves minimal administrative responsibilities.
- (68.2%) **Lighting Technician:** Set up and operate lighting equipment in television and in film, liaise with the director and/or other staff to interpret their creative vision into the lighting design. Establish lighting requirements, coordinate equipment as required. Assemble all the lighting and filter equipment needed, ensure all lighting equipment is in working order and organize any necessary scaffolding and cranes. Program and operate lighting consoles.
- (67.4%) **Computer Support Specialist:** Provide technical assistance to computer users. Answer user inquiries regarding computer software or hardware operation to resolve problems. Read technical manuals, confer with users or conduct computer diagnostics to investigate and resolve problems, or to provide technical assistance and support. Install and perform minor repairs to hardware, software or peripheral equipment following design or installation specifications. Prepare evaluations of software or hardware, and recommend improvements or upgrades.
- (67.3%) **Hotel Desk Clerk:** Greet, register, and assign rooms to guests of hotels or motels, issue room keys. Post charges, such as those for food, liquor, or telephone calls. Compute bills, collect payments, and make change for guests. Perform bookkeeping activities, such as balancing accounts and conducting nightly audits. Contact housekeeping or maintenance staff when guests report problems.
- (67.0%) **Film Editor:** Organize and string together raw footage into a continuous whole. Trim film segments to specified lengths, and reassemble segments in sequences that present stories with maximum effect. Using editing equipment, edit films and videotapes to insert music, dialogue, and sound effects. Verify key numbers and time codes on materials; mark frames for beginning or ending.
- (65.5%) **PCB Wiring Engineer:** Map out PCB (Printed Circuit Board) circuits. Draft PCB circuit diagram. Electromagnetic interference inspection. Plan PCB testing. Resolve circuit problems.

Careers which have a moderate enjoyment percentage and suitability

- (65.4%) **Electronic Drafter:** Draw wiring diagrams, circuit board assembly diagrams, schematics and layout drawings used for manufacture, installation and repair of electronic equipment. Consult with engineers to discuss and interpret design concepts, and determine requirements of detailed working drawings. Draft detail and assembly drawings of design components. Examine electronic schematics and supporting documents to develop, compute and verify specifications for drafting data.

Displays careers that could require a High School diploma or equivalent

Careers which have a high enjoyment percentage and suitability

- (87.7%) **Face-to-Face Customer Service Specialist (Friendliness Focus):** Greet customers in a face-to-face situation. Create friendly and positive customer interactions. Selling is NOT required. A high level of efficiency is NOT required.
- (85.0%) **Salesperson (Retail):** Sell to the public any of a wide variety of merchandise in a retail store. Compute sales price of merchandise and prepare sales slip or sales contract. Greet customer and answer question as needed.
- (80.7%) **Salesperson for Pets or Animals:** Greet customer and discuss the customer's needs. Sell animals. Compute sales price and prepare sales slip or sales contract.
- (80.7%) **Salesperson (Provides Information with Minimal Persuasion):** Greet customers. Respond to customer questions. Some selling is required. A high level of efficiency is NOT required. Create friendly and positive customer interactions.

Careers which have a reasonable enjoyment percentage and suitability

- (76.8%) **Animal Caretaker:** Feed and water animals according to schedules and feeding instructions, including administration of medications. Examine and observe animals to detect signs of illness, disease or injury; provide treatment to sick or injured animals. Do facility laundry and clean, organize, maintain and disinfect animal quarters. Interact with animals' owners; take instructions and respond to queries.
- (76.1%) **Salesperson for Electronics (Retail):** Sell electronic products such as mobile phones or tablets (other than computers). Recommend equipment to meet customer requirements, considering salable features, such as flexibility, cost, capacity and economy of operation. In some cases, provide minimal training in the use of the equipment.
- (75.5%) **Youth Worker:** Work with young people to encourage their growth and development. Select appropriate curricula or class structures for educational programs. Implement program plans. Collaborate with various others to develop ways to encourage program participation.
- (74.2%) **Bartender:** Mix and serve drinks to patrons, directly or through waitstaff. Collect money for drinks served and balance cash receipts. Clean glasses, utensils and bar equipment, bars, work areas and tables. Stock bar with beer, wine, liquor and related supplies.
- (73.9%) **Animal Trainer:** Evaluate animals to determine their temperaments, abilities or aptitude for training. Conduct training programs in order to develop and maintain desired animal behaviors for competition, entertainment, obedience, security, riding and related areas. Cue or signal animals using knowledge of breed characteristics, training methods and rewards, performance standards and the peculiarities of each animal. Advise animal owners regarding the purchase of specific animals.
- (73.2%) **Call Center Specialist (Friendliness Focus):** Respond to the needs of customers in a call center. Create a friendly and positive customer interactions. Selling is NOT required.
- (72.4%) **Audiovisual Technician:** Set up, or set up and operate audio, video and related electronic equipment for concerts, sports events, meetings and news conferences. Install, adjust, and operate electronic equipment to record, edit and transmit radio and television programs, motion pictures, video conferencing or multimedia presentations. Diagnose and resolve media system problems. Perform minor repairs and routine cleaning of audio and video equipment.
- (70.3%) **Usher, Lobby Attendant:** Assist patrons at entertainment events, such as sporting events, motion pictures or theater performances, and collect admission tickets and passes from patrons. Assist patrons to find seats, search for lost articles and locate facilities, such as restrooms and telephones. Examine ticket or pass to verify authenticity, using criteria such as color and date issued, verify credentials of patrons desiring entrance into press-box and permit only authorized persons to enter.

Careers which have a moderate enjoyment percentage and suitability

- (69.3%) **Face-to-Face Customer Service Specialist (Efficiency Focus):** Interact with customers in a face-to-face situation. Selling is NOT required. A high level of efficiency is required. Create friendly and positive customer interactions.
- (69.3%) **Face-to-Face Customer Service Specialist (Some Selling):** Interact with customers in a face-to-face situation. Some selling is required. A high level of efficiency is NOT required. Create friendly and positive customer interactions.
- (68.2%) **Receptionist:** Receive or greet visitors, patients or clients. Answer telephone calls. This role involves minimal administrative responsibilities.
- (68.2%) **Lighting Technician:** Set up and operate lighting equipment in television and in film, liaise with the director and/or other staff to interpret their creative vision into the lighting design. Establish lighting requirements, coordinate equipment as required. Assemble all the lighting and filter equipment needed, ensure all lighting equipment is in working order and organize any necessary scaffolding and cranes. Program and operate lighting consoles.
- (67.5%) **Directory Assistance Operator:** Provide information by accessing alphabetical, geographical, or other directories. Assist customers with special billing requests, such as charges to a third party and credits or refunds for incorrectly dialed numbers or

Careers which have a moderate enjoyment percentage and suitability

- bad connections. May handle emergency calls and assist children or people with physical disabilities to make telephone calls. Suggest and check alternate spellings, locations, and/or listing formats to customers lacking details or complete information.
- (67.3%) **Hotel Desk Clerk:** Greet, register, and assign rooms to guests of hotels or motels, issue room keys. Post charges, such as those for food, liquor, or telephone calls. Compute bills, collect payments, and make change for guests. Perform bookkeeping activities, such as balancing accounts and conducting nightly audits. Contact housekeeping or maintenance staff when guests report problems.
- (65.2%) **Waiter or Waitress:** Present menu to patrons, suggest food or beverage selections and answer questions regarding preparation and service. Take orders for food or beverage, relay the order to kitchen or enter order into computer. Serve meals or beverages to patrons and observe patrons to respond to additional requests. Provide the bill when requested.

Displays careers that could require no education

Careers which have a high enjoyment percentage and suitability

- (87.7%) **Face-to-Face Customer Service Specialist (Friendliness Focus):** Greet customers in a face-to-face situation. Create friendly and positive customer interactions. Selling is NOT required. A high level of efficiency is NOT required.

Careers which have a reasonable enjoyment percentage and suitability

- (76.8%) **Animal Caretaker:** Feed and water animals according to schedules and feeding instructions, including administration of medications. Examine and observe animals to detect signs of illness, disease or injury; provide treatment to sick or injured animals. Do facility laundry and clean, organize, maintain and disinfect animal quarters. Interact with animals' owners; take instructions and respond to queries.
- (74.2%) **Bartender:** Mix and serve drinks to patrons, directly or through waitstaff. Collect money for drinks served and balance cash receipts. Clean glasses, utensils and bar equipment, bars, work areas and tables. Stock bar with beer, wine, liquor and related supplies.
- (73.9%) **Animal Trainer:** Evaluate animals to determine their temperaments, abilities or aptitude for training. Conduct training programs in order to develop and maintain desired animal behaviors for competition, entertainment, obedience, security, riding and related areas. Cue or signal animals using knowledge of breed characteristics, training methods and rewards, performance standards and the peculiarities of each animal. Advise animal owners regarding the purchase of specific animals.
- (73.2%) **Call Center Specialist (Friendliness Focus):** Respond to the needs of customers in a call center. Create a friendly and positive customer interactions. Selling is NOT required.
- (70.3%) **Usher, Lobby Attendant:** Assist patrons at entertainment events, such as sporting events, motion pictures or theater performances, and collect admission tickets and passes from patrons. Assist patrons to find seats, search for lost articles and locate facilities, such as restrooms and telephones. Examine ticket or pass to verify authenticity, using criteria such as color and date issued, verify credentials of patrons desiring entrance into press-box and permit only authorized persons to enter.

Careers which have a moderate enjoyment percentage and suitability

- (69.3%) **Face-to-Face Customer Service Specialist (Efficiency Focus):** Interact with customers in a face-to-face situation. Selling is NOT required. A high level of efficiency is required. Create friendly and positive customer interactions.
- (69.3%) **Face-to-Face Customer Service Specialist (Some Selling):** Interact with customers in a face-to-face situation. Some selling is required. A high level of efficiency is NOT required. Create friendly and positive customer interactions.
- (65.2%) **Waiter or Waitress:** Present menu to patrons, suggest food or beverage selections and answer questions regarding preparation and service. Take orders for food or beverage, relay the order to kitchen or enter order into computer. Serve meals or beverages to patrons and observe patrons to respond to additional requests. Provide the bill when requested.

Welcome to the Harrison Career Guide! The Harrison Career Guide is a valuable tool for starting, changing, or developing your career. It measures 175 factors including your task preferences, motivations, work environment preferences, interests, and interpersonal preferences.

The questionnaire includes a technological 'consistency detector' that indicates the reliability of results by analyzing the consistency of the answers on the questionnaire. Andrew's consistency score is 96 which indicates that Andrew is 99.2% consistent in answering the questionnaire. This indicates a high likelihood that Andrew was truthful, accurately self-aware, and able to concentrate on the questionnaire.

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Your Task Preferences

The following are tasks you find enjoyable. It would be beneficial to have a career that involves doing most of these tasks (listed in order of importance):

- Doing something that helps others or society
- Meeting and interacting with new people
- Analyzing facts, problems and decisions
- Working with numbers

The following are tasks you tend to dislike. It would be beneficial if your career involves doing little of these tasks (listed according to greatest dislike first):

- Doing tasks that need to be done precisely
- Enforcing rules
- Fixing or repairing something
- Building or making something
- Researching or learning new information
- Doing physical work
- Doing clerical work

Your Interests

The following are interests that are important to you. It could be beneficial to incorporate some of these interests into your career:

- Animals
- Food
- Electronics
- Plants
- Psychology
- Entertainment
- Computer Software

Your Interests

- Computer Hardware

The following are areas in which you lack interest. It would be beneficial to avoid these areas as central aspects of your career:

- Children
- Sports
- Travel
- Writing or Language
- Health or Medicine
- Medical Science

Your Preferred Work Environment

You don't mind the pressure of deadlines and probably even find it stimulating.

You don't mind sitting for long periods.

You may find it rewarding to have a career that involves working with the general public.

It would be best for you to work indoors.

You need to avoid a position that requires standing for long periods.

You need to avoid a position that involves a great deal of repetitive and monotonous tasks.

Your Interpersonal Skills

Generally, you are extremely optimistic and have a positive outlook. This will support your career development. You can be relaxed while working, but you may be experiencing a little tension. Although many people have an even higher level of tension, it would be better for your health to learn to relax more. You are also moderately able to deal with stress when it occurs.

You would work best in a career that involves a lot of interaction with people. You are reasonably forthright or frank. You are very capable of being tactful. Your ability to be tactful and direct at the same time enables you to maintain good communication in your working relationships. This should help your career and enable you to work more effectively with others. You are moderately able to put forward your own needs. You are extremely helpful and conscious of others' needs. This is reasonably balanced and will help you to have positive interactions with others. You are reasonably self-accepting. You have a reasonably strong intention to improve yourself. This is somewhat balanced. You tend to be tolerant of people who are blunt. You are very outgoing. Thus you probably enjoy a career that involves meeting new people. You enjoy trying to influence others. You are extremely empathetic and warm, however you may at times become overly emotional. Your warm-heartedness will enable you to influence others more successfully.

Overall, your interpersonal skills are good and these skills will be an asset in your career.

Your Motivation

You are very self-motivated, you are likely to succeed in almost any career, especially in a career you enjoy. You take a great deal of initiative. You need to have very challenging work, and you are clear and enthusiastic about your goals. You want a great deal of autonomy in your work. You are happy to do tasks that require a great deal of perseverance.

You are highly motivated by (listed in the general order of importance):

- A chance to have decision-making authority
- A chance to take initiative
- Having challenging work
- An opportunity to do something worthwhile for society
- An opportunity to be in a leadership position
- An opportunity to achieve your goals

You will probably be demotivated by (listed in the general order of importance):

- Having to work closely with a supervisor
- Goals unrelated to your own

Your Decision-making

You enjoy analyzing facts and decisions, and you are very willing to assume decision-making authority. You are moderately willing to collaborate with others with regard to making decisions. You may be reasonably intuitive and use this intuition for making decisions.

You are very willing to take risks, and you are extremely optimistic about the outcome. You probably spend reasonably little time analyzing the potential difficulties of a plan or strategy. This may not be enough for the degree of risk you like to take. You may make decisions based upon hope rather than on an examination of the facts.

You normally approach decisions with an open and reflective mind, but you have reasonably strong opinions. To some degree you prefer making decisions based upon what is tried and tested but you are sometimes willing to try new approaches. You have some interest in planning, but you prefer not to spend much time focusing on details. You may not be very systematic in your approach to plans and decisions. You usually like to make decisions reasonably quickly.

Your Leadership

Your clear goals, combined with your enthusiasm, will probably enable you to articulate a vision that will motivate others. You are very interested in being in a leadership position. You are motivated by challenging goals, and your goals are clear. Also, your optimism could also help you motivate others. Your vision or goal genuinely includes benefiting others or society. In this respect, you are more likely to gain a wider support and acceptance. You have a natural tendency to try to influence others, and you give moderate importance to trying to enlist the cooperation of others. You are comfortable making presentations to groups and this could be an excellent means of facilitating your leadership.

You are very self-motivated. This is a great asset to your leadership. You tend to take a great deal of initiative. Consequently you are more likely to be successful in a career and as a leader. Your determination to reach a goal is a very good asset for a leader. You can be a little disorganized at times. Thus you will need the support of an assistant who is very organized. You will tend to create a reasonably unstructured organization. You tend to be flexible and

Your Leadership

adaptable to changes.

Your intention to improve yourself is a good asset as a leader. It allows you to continue to develop yourself as well as set an example for others. You are reasonably self-accepting. This could be a beneficial trait for leadership. You have a good balance between wanting to improve yourself and liking yourself the way you are now.

You have a moderate desire to work for a capable authority, and you want a great deal of autonomy in your work. This is normal for a leader.

In general, you have reasonably good interpersonal skills which will be of assistance to you in a leadership role. Your ability to mix and interact directly with the people working under you will enable you to gain a better perspective of your organization. You are extremely empathetic and warm which could be beneficial to your leadership. However, you dislike enforcing necessary rules. Consequently you may neglect doing so. Your ability to be direct and tactful at the same time will increase the loyalty and motivation of the people you lead. Your willingness for people to speak truthfully (even if they are a little blunt) will help you to be more informed and to better understand important issues. Your open-mindedness will help you gain respect.

The Harrison system has a unique way of identifying your special strengths. It measures 175 traits and identifies your highest priorities and values - where you invest yourself and what you love doing the most. When you are able to use these key strengths, your career is more fulfilling and more successful.

Some of the strengths described are paradoxical pairs of traits where two strengths seem to be opposite or contradictory, but in fact are complementary or synergistic. Paradoxical strengths describe a unique ability which enables you to be more versatile and to respond more effectively to a variety of different situations in your life or in your work. For example, frankness and diplomacy reflects a paradoxical pair of traits. While the two traits appear to be opposite, they are actually complementary. If you are both frank and diplomatic, you communicate truthfully and respectfully. This unique ability enables you to build relationships while at the same time getting things done.

If you are currently a job seeker, being able to clearly verbalize your strengths can help you to get the job you are seeking. Consequently, we recommend that you reflect on the strengths below as well as your achievements that were the result of applying these strengths. This will enable employers to better understand how your unique strengths can create value for their organization.

If you are currently employed, look for ways you can further apply these strengths in your current job. The more you can apply your strengths the more likely you will achieve personal satisfaction and career success.

If you spend effort building on your strengths, it is much more likely to help your career than if you focus on your weaknesses. Strengths relate to enjoyable patterns of thought and behavior which can be productively applied. These are refined with practice and combined with skills and knowledge that you acquire. Consequently, these strengths are the most powerful means you have of moving your career forward.

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Looking for Win-win Solutions

You tend to be extremely helpful and conscious of others' needs.

By being extremely helpful, you tend to establish good working relationships with your co-workers.

You very much want your work to provide a meaningful contribution to the world. When there is alignment with your organization's objectives, you will feel strong loyalty and motivation. Your benevolent intentions are very likely to inspire others.

Keeping A Positive Outlook

You tend to be extremely optimistic and cheerful. Your positive attitude will be very beneficial when dealing with your co-workers or clients.

Your extremely positive attitude helps you to work more effectively with others and helps you to see the potential of

Keeping A Positive Outlook

situations and strategies.

Building Affinity And Accountability

You tend to frequently express warmth and empathy.

You are very outgoing and enjoy meeting and interacting with people. This can put others at ease and provide you with many opportunities for networking that can benefit your career.

You enjoy persuading others toward your viewpoint. This can be useful for selling your ideas or managing others.

Striving for Achievement

Your very high level of self-motivation combined with only a moderate level of stress management indicates that although you probably accomplish a great deal, you may experience some stress in the process.

When working on a project you like to work at a quick pace which can enable you to be productive.

You can work very well on your own without much supervision.

You have a clear idea about what you want and you are motivated by a job that helps you to achieve those goals.

Achieving Innovation

You tend to be very determined and persevering with a task despite many obstacles.

Your very high level of persistence enables you to drive projects to completion with unusual determination.

Engaging In Participative Management

Your strong willingness to accept decision-making authority enables you to take charge and accept full responsibility for decisions that need to be made.

You are very willing to undertake leadership responsibility.

Communicating Considerately And Truthfully

Your reasonable level of frankness combined with your very high level of diplomacy helps you to maintain good communication with your co-workers. This communication skill helps you to communicate diplomatically and straightforwardly at the same time. In addition, you can be either diplomatic or frank as the situation requires. Most people appreciate your authenticity and respectfulness.

You accept others telling you what is on their mind even if they are somewhat blunt. This helps you to learn things from others and facilitates better teamwork.

Making Thoughtful Conclusions

You enjoy reflecting on different ideas and opinions and you are generally open-minded. You are likely to be good at brainstorming.



Your Greatest Strengths

Andrew Jones

Completed: 09/15/2013

For Predict Success

Compared to: Salesperson for Information Services #HA-651

Making Thoughtful Conclusions

You are usually confident in your opinions, yet you continue to explore different viewpoints and adjust your opinions when appropriate. Even though you are reasonably certain of your opinions, you consider different ideas before coming to a conclusion. As a result, your conclusions are thoughtful and well considered. Although you are reasonably certain, you are quick to change your opinion if a better idea is presented. Even though you are open to the ideas of others, you are usually not swayed by their opinions unless they have a better idea.

Logically Solving Problems

Even though you tend to be analytical, you also generally tend to be intuitive. As a result, you are probably reasonably good at problem solving. Your tendency to use both left and right brain functions enables you to sense the important factors while at the same time arrive at logical conclusions. This usually gives you a good insight into situations and problems.

Being Adaptive And Organized

Your tendency to be flexible enables you to be adaptable to change. When circumstances change, you adjust to meet the new requirements.



Career Enjoyment Analysis

Andrew Jones

Completed: 09/15/2013

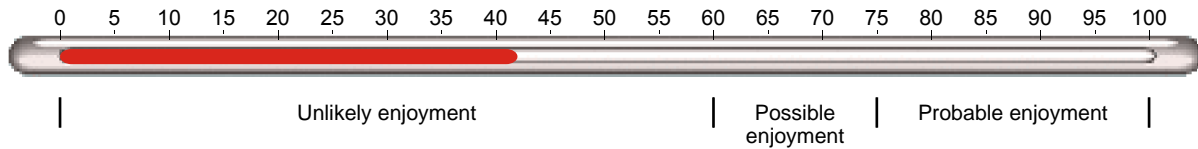
For Predict Success

Compared to: Salesperson for Information Services #HA-651

Overall Score

The overall score indicates your probable level of enjoyment for Salesperson for Information Services.

Overall percentage of enjoyment = 41.9%



This report compares your career preferences and interests to the tasks and interests related to work satisfaction and success for most jobs within the career called Salesperson for Information Services. Keep in mind that while there is a good general reflection of the career, there may be specific jobs under this career name which emphasize somewhat different tasks and interests, and thus your score is not necessarily reflective of all jobs within this career title.

This report is divided into three sections: Key factors related to your enjoyment, Other factors that could hinder your enjoyment, and Potential derailers.

Below is a brief description of this career and the typical educational requirements. (These may vary according to your location.)

Summary description of this career

Sell or advise clients on information-related products and services. Contact prospective customers to present information and explain available services. Advise clients on advantages and disadvantages of various products, and help select company that offers type of information requested by client.

Possible educational requirements

- Trade School or Apprenticeship
- Two Full Years of College or University
- Bachelor's Degree
- Master's Degree

Areas of knowledge

- Sales and Marketing
- Mathematics
- Customer and Personal Service
- Clerical

SALES AND MARKETING

Knowledge of principles and methods for showing, promoting and selling products or services, including marketing strategy and tactics, product demonstration, sales techniques, and sales control systems

MATHEMATICS

Knowledge and application of methods such as arithmetic, algebra, geometry, statistics or calculus

CUSTOMER AND PERSONAL SERVICE

Knowledge of principles and processes for providing customer and personal services, including customer needs assessment, meeting quality standards for services, and evaluation of customer satisfaction

CLERICAL

Knowledge of administrative and clerical procedures and systems such as word processing, managing files and records, stenography and transcription, designing forms, and other office procedures and terminology

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Key factors related to your enjoyment

These factors relate to areas in which a strong interest or enjoyment level is likely to help your enjoyment and success in this career, and a low level of interest or enjoyment is likely to hinder your enjoyment and success.

	Your Score	Strongly dislike	Dislike	Somewhat dislike	Occasionally enjoys	Moderate enjoyment	Some enjoyment	Substantial enjoyment	Strong enjoyment	Very strong enjoyment
<p>Takes Initiative: The tendency to perceive what is necessary to be accomplished and to proceed on one's own</p> <p>Narrative: You very often tend to take initiative. This initiative will help you to achieve objectives. It is very important that the employer provide opportunities for initiative and guidelines regarding the type of initiative that can be taken. Otherwise, the initiative could be contrary to expectations. Your initiative will probably have a moderate positive impact on job satisfaction and/or performance.</p>	8.7									
<p>Influencing: The tendency to try to persuade others</p> <p>Narrative: You very often engage in persuading and influencing others. Assuming you have the right balance of other interpersonal traits, you are likely to be skillful in expressing your ideas to subordinates and/or clients. Your degree of influencing will probably have a slight positive impact on job satisfaction and/or performance.</p>	8.1									
<p>Selling: The enjoyment of selling or promoting</p> <p>Narrative: You are only moderately interested in any aspect of selling. Your level of interest in some aspects of selling will probably have a moderate negative impact on job satisfaction and/or performance.</p>	5.0									
<p>Analytical: The tendency to logically examine facts and situations (not necessarily analytical ability)</p> <p>Narrative: You tend to analyze difficulties, facts, and situations and enjoy it. Your degree of analysis is sufficient.</p>	7.5									
<p>Optimistic: The tendency to believe the future will be positive</p> <p>Narrative: You tend to be extremely optimistic and cheerful. Your positive attitude will be very beneficial when dealing with subordinates, co-workers, or clients. Your positive attitude will probably have a moderate positive impact on job satisfaction and/or performance.</p>	9.5									
<p>Outgoing: The tendency to be socially extroverted and the enjoyment of meeting new people</p> <p>Narrative: You enjoy meeting new people and are probably very outgoing. Your enjoyment of new people will probably have a moderate positive impact on job satisfaction and/or performance.</p>	9.2									
<p>Persistent: The tendency to be tenacious despite encountering significant obstacles</p> <p>Narrative: You are very determined and persevere with a task despite many obstacles. This will probably be beneficial for overcoming the obstacles that you will encounter in this management position. Your persistence can also pay off when selling as you are more likely to be effective when cold calling or tenaciously pursuing a potential client. Your tendency to be persistent will probably have a slight positive impact on job satisfaction and/or performance.</p>	8.6									

Key factors related to your enjoyment

These factors relate to areas in which a strong interest or enjoyment level is likely to help your enjoyment and success in this career, and a low level of interest or enjoyment is likely to hinder your enjoyment and success.

	Your Score	Strongly dislike	Dislike	Somewhat dislike	Occasionally enjoys	Moderate enjoyment	Some enjoyment	Substantial enjoyment	Strong enjoyment	Very strong enjoyment
Psychology: The enjoyment of learning about the human mind Narrative: You are extremely interested in psychology. Your interest in some aspects of psychology will probably have a moderate positive impact on job satisfaction and/or performance.	10.0									
Research / learning: The enjoyment of gathering and comprehending new information Narrative: You do not enjoy having to research or learn new information as part of your work. Your degree of enjoyment of researching and learning new information will probably have a moderate negative impact on job satisfaction and/or performance.	3.4									









Less important factors that could hinder your enjoyment

These factors relate to areas in which a low interest or enjoyment level could hinder your enjoyment or success in this career, however, a high level of enjoyment or interest is not necessary.

	Your Score	Very strong hindrance	Strong hindrance	Substantial hindrance	Moderate hindrance	Slight hindrance	No hindrance
Diplomatic: The tendency to state things in a tactful manner Narrative: You are very capable of being tactful and tend to state things in a very diplomatic manner. Your degree of diplomacy is sufficient.	8.6						
Numerical: The enjoyment of counting, calculating, or analyzing quantities using mathematics Narrative: You enjoy working with numbers. Your degree of enjoyment of working with numbers is sufficient.	8.0						
Pressure Tolerance: The level of comfort related to working under deadlines and busy schedules Narrative: You are extremely likely to work well under the pressure of deadlines and tight schedules. Your degree of tolerance of pressure is sufficient.	9.7						
Organized: The tendency to place and maintain order in an environment or situation Narrative: You probably prefer not to do much organizing. You may do the minimum amount of organizing necessary and may occasionally lose efficiency without organizing support from others. Your degree of being organized will probably have a slight negative impact on job satisfaction and/or performance.	3.9						
Wants Challenge: The willingness to attempt difficult tasks or goals Narrative: You are very motivated by challenging tasks or projects and needs challenging work. You strongly prefer an employer who is able to offer challenging work. Your strong drive for achievement will probably be a good example for others. Your degree of drive to achieve challenging objectives is sufficient.	9.4						






Less important factors that could hinder your enjoyment

These factors relate to areas in which a low interest or enjoyment level could hinder your enjoyment or success in this career, however, a high level of enjoyment or interest is not necessary.

	Your Score	Very strong hindrance	Strong hindrance	Substantial hindrance	Moderate hindrance	Slight hindrance	No hindrance
<p>Warmth / empathy: The tendency to express positive feelings and affinity toward others Narrative: You frequently express warmth and empathy. Your degree of expressing warmth and empathy is sufficient.</p>	9.9						
<p>Analyzes Pitfalls: The tendency to scrutinize potential difficulties related to a plan or strategy Narrative: You usually do not enjoy analyzing the potential difficulties of plans and strategies, and may sometimes neglect to do so. Therefore, it would be best if you were to receive other input before making important strategic decisions Your degree of analyzing potential difficulties is sufficient.</p>	3.8						
<p>Self-acceptance: The tendency to like oneself ("I'm O.K. the way I am") Narrative: You are reasonably self-accepting. This positive self-regard will probably translate to better interactions with subordinates, co-workers, and clients. Your degree of self-acceptance is sufficient.</p>	7.0						
<p>Self-improvement: The tendency to attempt to develop or better oneself Narrative: You have an intention to improve yourself. Your level of interest in self-improvement is sufficient.</p>	6.6						
<p>Planning: The tendency to formulate ideas related to the steps and process of accomplishing an objective Narrative: You only moderately enjoy planning but probably tend to do it when it is necessary Your degree of planning is sufficient.</p>	4.7						
<p>Enthusiastic: The tendency to be eager and excited toward one's own goals Narrative: You tend to be enthusiastic about your goals. If your goals are in alignment with the organization's objectives, you will probably have a drive to achieve those objectives. Your degree of enthusiasm for your goals is sufficient.</p>	8.2						
<p>Systematic: The enjoyment of tasks that require carefully or methodically thinking through steps. Narrative: You usually prefer not to have to do work that requires being systematic. Your degree of being systematic is sufficient.</p>	4.1						
<p>Manages Stress Well: The tendency to deal effectively with strain and difficulty when it occurs Narrative: You are moderately able to manage stress. Your level of ability to manage stress is sufficient.</p>	4.5						


Potential derailers

These factors relate to areas in which a strong behavioral tendency could hinder your enjoyment and success for this career.

	Your Score	Very strong hindrance	Strong hindrance	Substantial hindrance	Moderate hindrance	Slight hindrance	No hindrance
<p>Defensive: The tendency to focus on self-acceptance while avoiding self-improvement (The attitude "I'm O.K. and I don't need to improve") Narrative: You probably do not have a significant degree of defensiveness. Your lack of defensiveness will support job satisfaction and will not hinder performance.</p>	0.3						
<p>Dominating: The tendency to be assertive with one's own needs while failing to respond to other people's needs Narrative: You probably do not have a significant degree of being dominating. Your lack of being dominating will support job satisfaction and will not hinder performance.</p>	0.0						
<p>Impulsive: The tendency to take risks without sufficient analysis of the potential difficulties Narrative: You probably have a tendency to take risks without sufficiently analyzing the potential problems. You may cause difficulties by taking unwise or unnecessary risks unless others are involved with key decisions. Your tendency to be impulsive when making decisions will probably have a slight negative impact on job satisfaction and/or performance.</p>	5.4						
<p>Blunt: The tendency to be frank or direct while lacking in diplomacy or tact Narrative: You probably do not have a significant degree of being blunt. Your lack of being blunt will support job satisfaction and will not hinder performance.</p>	0.0						
<p>Dogmatic: The tendency to be certain of one's own opinions while at the same time not open to different ideas Narrative: You probably do not have a significant degree of being dogmatic. Your lack of being dogmatic will support job satisfaction and will not hinder performance.</p>	0.0						

Key factors potentially underutilized in this career

These factors show areas of your strong passion and ability that are unlikely to be put to full use, and so could hinder your enjoyment and success for this career.

	Your Score	Very strong hindrance	Strong hindrance	Substantial hindrance	Moderate hindrance	Slight hindrance	No hindrance
<p>Electronics: The interest in designing, assembling, repairing, or operating automated or computerized equipment Narrative: Because this job is unlikely to allow use of this trait very often, it can create a moderate hindrance in your job satisfaction and/or performance.</p>	10.0						

Key factors potentially underutilized in this career

These factors show areas of your strong passion and ability that are unlikely to be put to full use, and so could hinder your enjoyment and success for this career.

	Very strong hindrance	Strong hindrance	Substantial hindrance	Moderate hindrance	Slight hindrance	No hindrance
<p>Food: The interest in work relating to food Narrative: Because this job is unlikely to allow use of this trait very often, it can create a moderate hindrance in your job satisfaction and/or performance.</p>	10.0			